## LaLiga Key Messages

## **Embrace young audiences!**

These new audiences, once captivated, will be fans for life. Ensuring that they are being provided with products and experiences they need is essential to keeping these audiences engaged. Partnering with streaming services, updating their apps, adding more content, etc. are all ideas that LaLiga should be tentative on so that they can fulfill (and hopefully exceed) consumer expectations.

## **Support Social Movements!**

Corporate social responsibility has been a popular theme as of late, but it's important now more than ever that companies publicly show and support issues that are happening in the world. Donating money and time, creating programs, building schools, etc. are initiatives that will make consumers relate more closely to a brand since some of these projects might be impacting them directly or indirectly.

## Innovate, Innovate, Innovate!

As risky as it might be at times, constant innovation is extremely important in order to keep up with trends. The Metaverse, blockchain, and NFTs have been catching the internet by storm and companies have been quick to jump on the idea in hopes of creating a future with more online opportunities for growth. By investing into these opportunities, LaLiga can attract new fans and provide a unique experience for their existing audience.

